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### HOW HUNTINGTON SUCCEEDED.

What He Would Do, if He Were Young, to Make Money.

I asked Mr. Collis P. Huntington, the great railroad magnate, to what he attributed his success in life, and he replied:

"Attention to my own business." Mr. Huntington was a forty-niner. "I arrived in Sacramento with nothing," he said, "and was glad to get a job in a general store at a very small salary. Our customers were mostly miners, who devoted most of their time to running around with the boys. I stuck to the store and gained the confidence of the proprietor. By and by I became a partner, and after that fortune came easily."

"If you had to begin life anew," I asked, "what would you do? What do you regard as the best field for a young man?"



COLLIS P. HUNTINGTON.

"If I were young and had \$100,000," he replied, "I would go at once to the Congo Free State and buy rubber. Over across the mountains you can buy it crude for a cent a pound. To get it down to the coast for shipment you would probably have to pay a cent or two more. The natives will carry it over on their backs for that price. It doesn't cost much to ship it to New York, where you can usually count on about \$1 a pound. It's an adventurous sort of business, but I know of nothing that will pay better. I'd be worth a million in ten years if I were a young man and could start with \$100,000."

"But suppose you did not have the \$100,000," I asked.

"Then I'd start with \$10,000 and take my chances," he replied.

"But, Mr. Huntington," I said, "it is not every young man that has \$10,000. What would you do if you did not have that sum?"

"A young man in this day and generation who does not possess \$10,000 had better stay at home and work at something till he gets it," was the answer. "And," he continued, "I guess the only way to get it is to save it."

Mr. Ward McAllister, the social director of the Four Hundred, endeavored to persuade Mr. Huntington to invest in certain stocks in Wall street.

"Mr. McAllister," said the pioneer, "I have made it the rule of my life never to go outside of my own enterprises for investment. They offer me all the opportunities for speculation I need. I do not believe in scattering my resources. If I do not have faith in my own companies how can I expect others to take stock in them?"

Mr. Huntington's fortune is variously estimated from \$6,000,000 to \$20,000,000. He began with nothing.

### Partnership Among Animals.

Professor Stewart, in a lecture, gives some instances of the curious partnerships which are sometimes formed in the animal world, the principles of which had been differentiated by naturalists under the term commensalism. The organisms of the lower animals are interdependent, and, like human beings, few of them are able to live only for and by themselves.

There is a hermit crab who carries about with him attached to his shell, or even to his claw, a sea anemone. When the crab feeds his partner shares the feast, and, moreover, enjoys the benefits of free locomotion, though little able to move itself.

The parasite fully repays this service by hiding the crab when he is in danger, aiding him to numb or kill his prey, and when the time comes for the crab to change his shell assisting him to his new home.

Another example of this spirit of communism is found in the protection afforded the acacia tree of tropical America by a colony of ant warriors. The acacia tree, finding itself in danger of destruction by leaf cutting and other ants and insects, enlists in its service a tribe of ants, who are not only innocuous, but ready to fight for the plant and keep off its enemies.

But the ants are true mercenaries and will not serve without pay, and for them the tree provides food and shelter—hollow appendages (stipules) to live in and nutrient fluids on which they may feed. As soon as the foe sets foot on the leaf stalk he is assailed by the guardian ants and either killed or compelled to beat a hasty retreat.

### A Clever Solicitor.

Mr. Benjamin James was a solicitor. He was a clever man, and he was also a clever solicitor. When he had a case in hand he either lost it or else he won it. Sometimes it was the one way and sometimes the other. But it was usually the former.

As there were two possibilities to the conclusion of any action, so he had two forms of announcing the results to his clients.

If he was successful he wrote: Mr. J. B. Brown (Re Brown v. Smith):

Sir—I am pleased to inform you that I have to-day won this action. Yours faithfully,

BENJAMIN JAMES.

If, on the other hand, he lost the case, he wrote: Mr. B. J. Smith (Re Smith v. Brown):

Sir—I regret to inform you that you have to-day lost this action. Yours faithfully,

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Its purpose is to clearly present, in a manner entirely non-partisan, the merit attaching to each party. No partiality is shown in behalf of any political organization. Like the dictionary, it simply defines, it gives the best-known argument in favor of each, and leaves the reader free to choose which he will serve.

It treats upon the important life issues of the time, and is an indispensable work to people who would intelligently discuss the political situation. It is a very exhaustive compendium of Political Facts and literally answers thousands of questions. To illustrate:

What are Democratic principles? Who was a single tax advocate proposed? If all tax was placed on land, what would be the tax on the farm? What would be the tax on suburban property, and how much on the acre worth two million dollars in the center of the city? What does a Republican believe? Why is a Republicanism and favor high protective tariff? What are the arguments for and against protection? What do the Socialists want? What would be the conditions if Socialistic principles prevailed? What do the Populists desire? If government owned and operated the banks, and banks never failed, and people never lost their money, and all money came out and into active circulation, and money was so abundant that interest became low, and all enterprise started up and everybody had employment, what would it be? What do the Nationalists want? Why nationalize the railroads, the coal mines and various industries? What do the eight-hour advocates propose? If working certain hours yields certain profit, how could working less hours yield more profit? How could women be benefited by voting? What started the financial panic of 1893? Who commenced the trade against silver that resulted in the repeal of the Sherman law? Who started the stampede on the banks in 1907, by which 714 of them failed in eight months, and four hundred million dollars were drawn out of the banks and hidden within a period of ninety days? Who was President of the United States in 1860-1865-1869? Who have been the occupants of the presidential chair since 1870? Who have been members of the Cabinet during every presidential administration? How many Democrats, Republicans, and members of other parties have we had in each and every Congress? How many lawyers in each Congress? Whence originated the names of "Brother Jonathan," "Uncle Sam," "Loose-Loose," "Gentleman," etc.? What were the issues involved in the Missouri Compromise, the Kansas Doctrine, the Dred Scott Decision, Fugitive Slave Law, etc., etc.? What of the chronological record of the great leaders in our early history, including Washington, Patrick Henry, Hamilton, Webster, Franklin, Clay, Calhoun, Jefferson and others? What has thrown so many people into idleness of idleness? Why so many tramps? What is the history of the Cozy movement? When did the coal miners strike begin and what was the extent of that movement? What are the facts about the Pullman strike, the American Railway Union and the boycott of the Pullman cars? What are the remedies proposed whereby capital and labor may each have justice? See "Hill's Political History of the United States."

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